

MTI is **one of the largest** multivendor importers and distributors of high-tech equipment and innovative solutions in Ukraine. MTI is a part of the MTI Group. We have been on the market since 1991.

### **MTI** VALUES



### **Key manufacturers**

The MTI company cooperates under direct contracts with more than 80 global manufacturers in the field of high technologies.





## **Key product groups**

MTI presents on the market of Ukraine a wide range of products from the world's leading manufacturers in 120+ categories of high-tech equipment, household appliances, software and cloud services.



network

equipment



eauipment



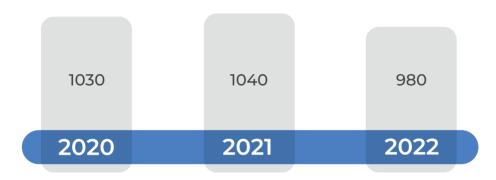
storage

systems

### **Our clients**

We are trusted by almost 1,000 partner companies throughout Ukraine. They include national and specialized retail chains, online stores, system integrators, large and medium-sized companies, etc.

### Number of clients



### Financial performance

Driven by our effective strategy and efforts of the MTI team, the company consistently achieves high financial performance.



### **Project-oriented distribution**

MTI specializes in the implementation of corporate projects, and also offers to its clients a full package of professional services for the implementation of project solutions by using server and network equipment, data storage systems, personal systems, uninterruptible power supply systems, presentation equipment, etc.



Professional team of certified managers and technical experts experienced in implementing projects in various sectors of the economy



Direct contracts with leading global manufacturers make it possible to carry out projects of the highest complexity



Preparation of technical tasks and development of detailed technical specifications



Selection of optimal logistic schemes and offering the best financial conditions



Warehouse support



Project support by the vendor.























### Service support

MTI Hi-Tech Engineering technical center is a separate subdivision of the MTI company that provides warranty and post-warranty repair services for corporate customers of MTI and end consumers.

The company entered into contracts with many manufacturers of equipment and created a fully functional network of partner service centers in cities with a population of more than 100,000 inhabitants.

> MTI Hi-Tech Engineering focuses on the development of servicing for the B2C segment, in particular for those equipment brands which, according to contracts with vendors, should be serviced by MTI as a distributor.































# What makes us stand out from others?



Direct contracts with global manufacturers



Fast deliveries



Wide range of products



Official importer



Financial stability, annual audit by PwC



Consistent sales volume and growth in the number of customers



Favorable terms of cooperation for our clients



Training and workshops for partners

# **Notes**